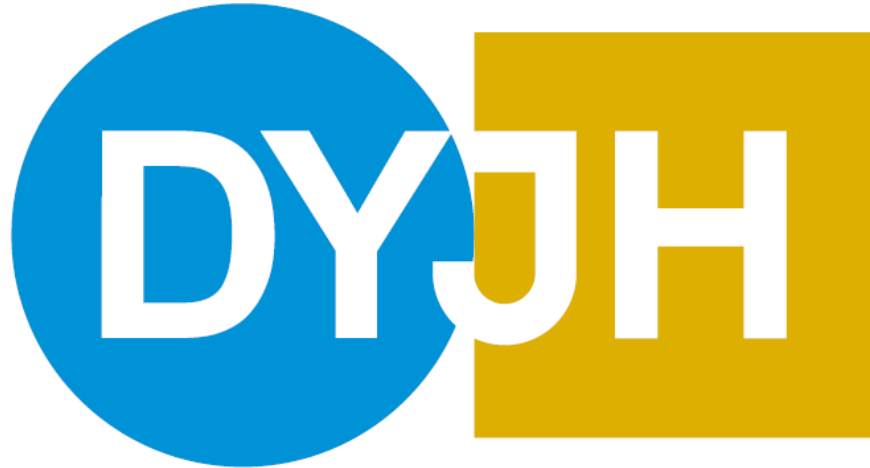




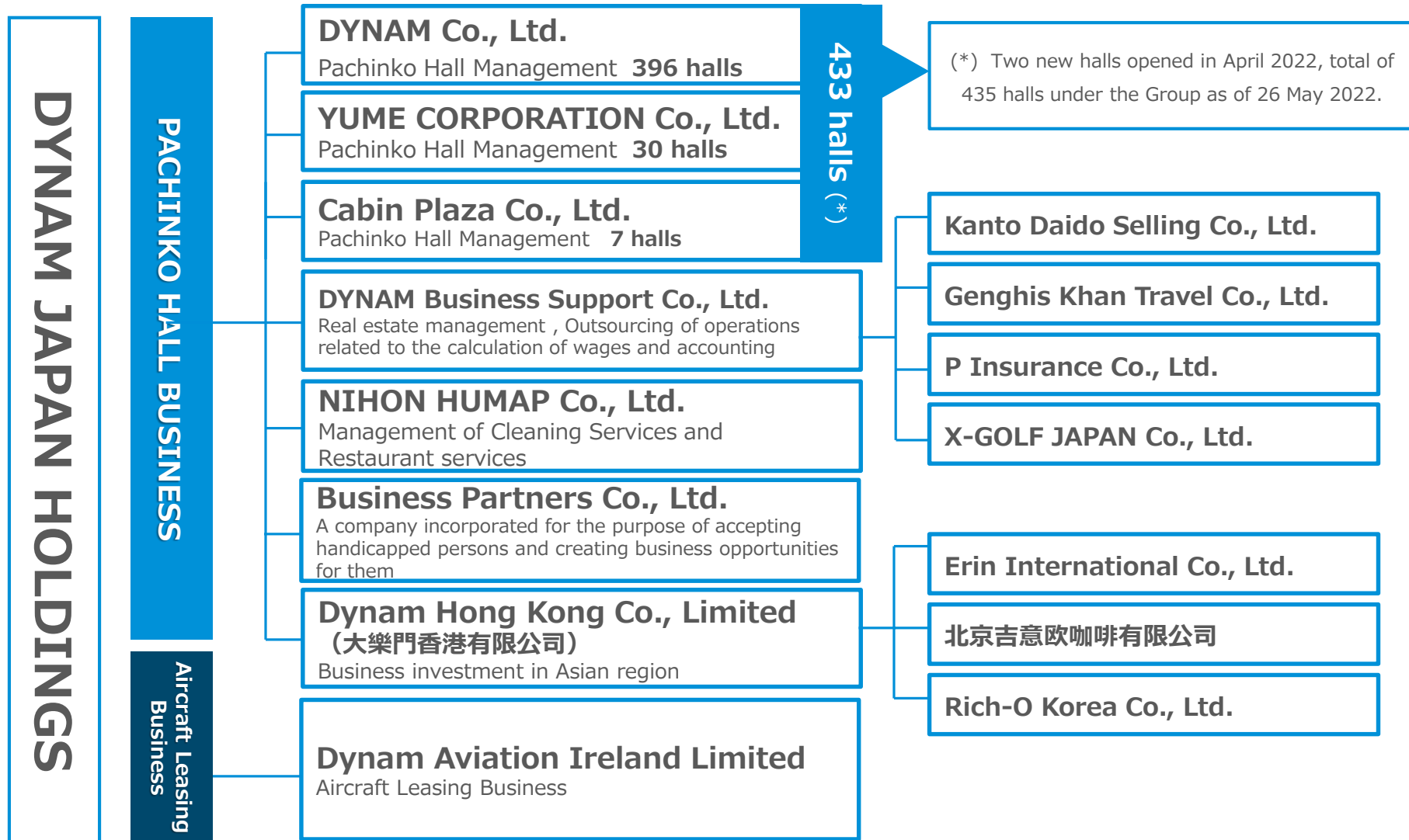
DYNAM JAPAN HOLDINGS Co., Ltd.
Stock Code(06889.HK)

2022 Annual Results
Corporate Presentation
26 May 2022

【 Contents 】

1. Highlight of Business Results① (DYJH)
2. Highlight of Business Results② (Hall Business)
3. Pachinko Business
4. Aircraft Leasing and Other Business
5. Financial Summary

DYJH Group Organization (As of 31 March 2022)



【 Contents 】

- 1 . Highlight of Business Results① (DYJH)**
- 2 . Highlight of Business Results② (Hall Business)**
- 3 . Pachinko Business
- 4 . Aircraft Leasing and Other Business
- 5 . Financial Summary

1. Highlight of business results ① (D Y J H)

For the year ended 31 March (¥million)

	2022	2021	Changes	YoY
Revenue	105,141	98,602	+6,539	106.6%
Operating expenses	99,190	101,904	▲2,714	97.3%
Operating profit	10,654	6,728	+3,926	158.4%
Net profit	4,977	2,351	+2,626	211.7%

• The Group was able to operate throughout the fiscal year without any industry-wide hall closures, which the Group grappled with in April and May of the previous fiscal year. The Group secured a revenue hike from the previous year thanks to an increase in the number of working days, which enabled the Group to increase net profit.

2. Highlight of Business Results ② (DYNAM Co., Ltd.)

(¥million)

	2022	2021	Changes	YoY	Remarks
Revenue	97,730	90,993	6,737	107.4%	The increase was mainly due to the recovery in utilisation rate for Pachinko machines
Expenses related to machines	14,527	14,719	▲192	98.7%	Change in accounting treatment from expensing Pachinko and Pachislot machines upon purchase to capitalising the machines to be depreciated over 2 years from this fiscal year based on the fact that the averaged useful life of the machines was more than 2 years. As a result, expenses related to machines was flat as compared to the previous year.
Personnel expenses	36,428	38,084	▲1,656	95.7%	Reduction in labor cost for hall operation
Other expenses	41,029	40,712	317	100.8%	Increase in promotion expense and investment for the betterment of surroundings around pachinko halls
Non-operating profit and loss	3,004	5,865	▲2,861	51.2%	Decrease in Employment adjustment subsidy from the government.
Ordinary Profit	8,749	3,343	5,406	261.7%	–

※Results of DYNAM Co., Ltd. , core company in pachinko hall business, based on Japanese standards

2. Highlight of Business Results ② (DYNAM Co., Ltd.)

Items	2022	2021	Changes	Remarks
Number of halls	396 halls	401 halls	▲5	Closure: Ehime Imabari, Tochigi Oyamakizawa, Miyakonojo, Sinrainomori Gunma Ohta, Ohta
Operating ratio of Pachinko machines (※①)	29.9%	28.2%	1.8%pt	Difference from competitors: 3.0pt (※②)
Operating ratio of pachislot machines (※①)	24.1%	27.0%	▲2.8%pt	Difference from competitors: ▲1.8pt (※②)
Number of machines	185,971	187,843	▲1,872	Our share in total number of machines in the industry: 4.9%
Number of PB (Private Brand) Pachinko machines	19,840	16,742	+3,098	Installation Ratio of PB machines in our pachinko halls: 15.2% (difference with the previous period: 2.5pt (※③))

※① Operating ratio: Actual number of customers/ number of machines at the peak time(around 15 o'clock and 19 o'clock each)

※② The value is calculated based on a research of number of customers made in competitors' 1,200halls adjacent to our halls nationwide.

※③ Machine installation ratio means PB machine's ratio compared to the regular pachinko machines.

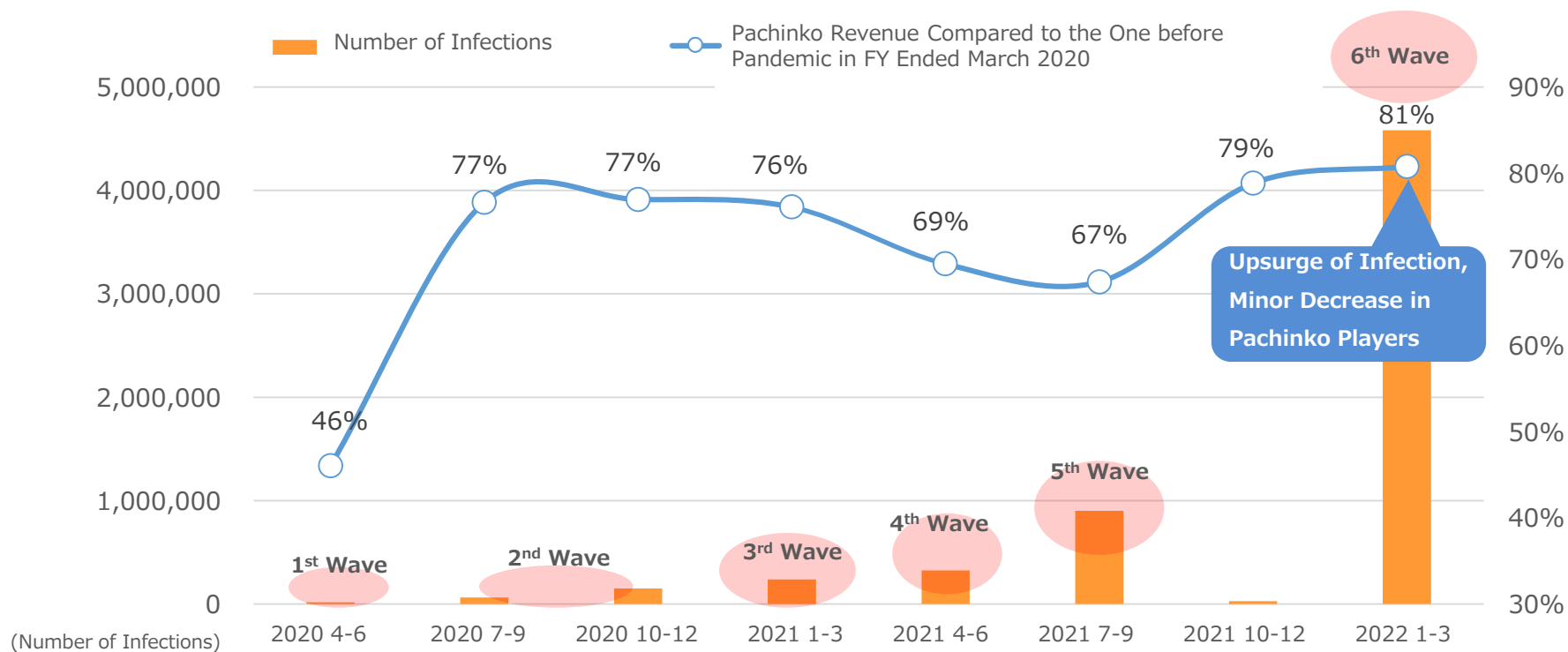
【 Contents 】

- 1 . Highlight of Business Results① (DYJH)
- 2 . Highlight of Business Results② (Hall Business)
- 3 . Pachinko Business**
- 4 . Aircraft Leasing and Other Business
- 5 . Financial Summary

3. Pachinko Business: Control Measures on Novel Coronavirus

(1) Change in Interrelations between Coronavirus Infection and Pachinko Revenue

- After intermittent declarations of a state of emergency and a quasi-state of emergency, economic activity has been facing major restrictions throughout the control measures on novel coronavirus.
- Revenue of pachinko business experienced minor damage while the number of infections reached its peak in February 2022. Society's herd immunity against COVID-19 is coming within reach.

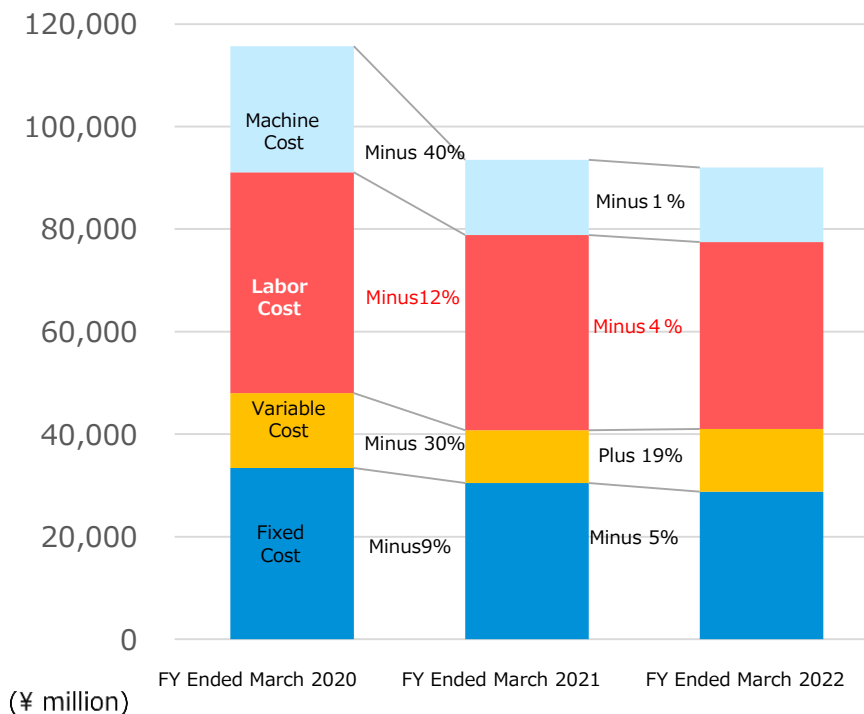


3. Pachinko Business: Control Measures on Novel Coronavirus

(2) Measures Against Business Income Decrease

- We have resumed investment to improve our game environment in addition to strengthening sales promotion.
- We have reformed our low-cost operation model to control labor cost and to secure steady profit.

Change in Expenditure Structure



Future Growth Strategy

As a part of our growth strategy, we will enhance our sales promotion after the pandemic.

For the recovery of sales, we will boost our investment to attract more customers.

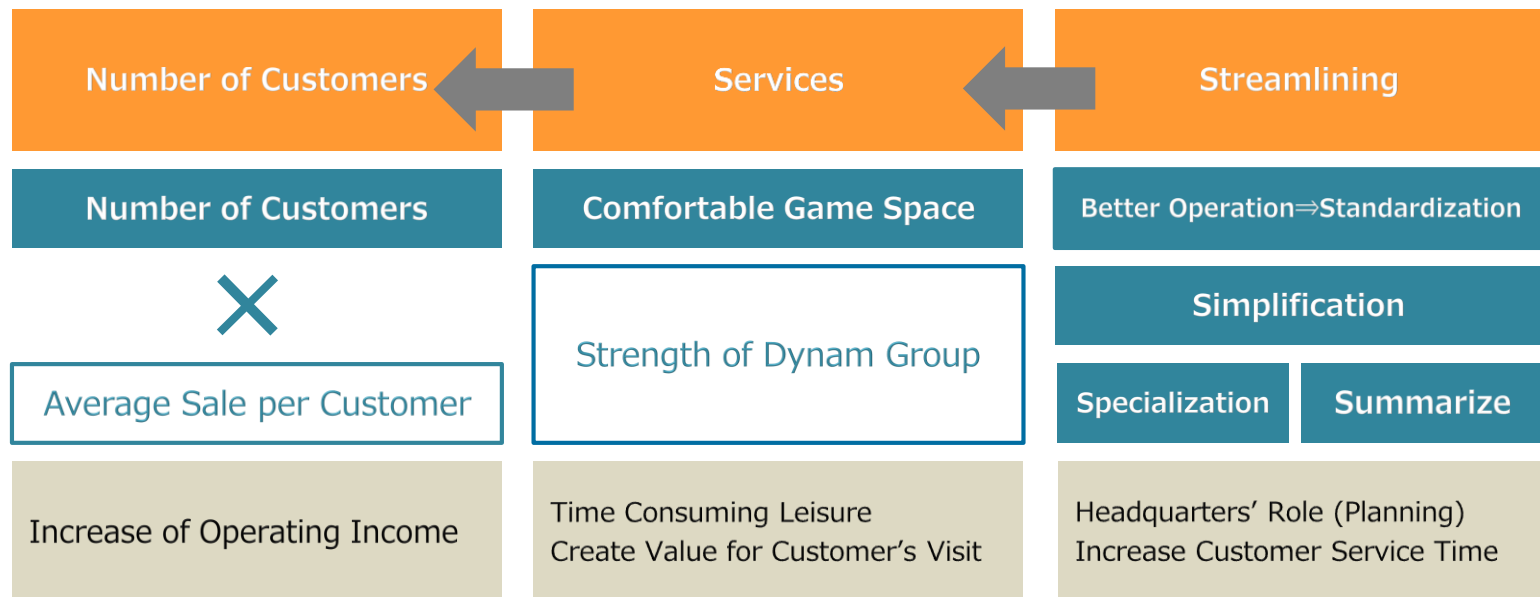
Achieve Sharp Recovery of Customer Satisfaction to Regain Pachinko Revenue

3. Pachinko Business: Control Measures on Novel Coronavirus

(3) Program for the Customer Satisfaction

- ☐ Aggressive Investment for the Sales Promotion and Game Environment Improvement
- ☐ Improve Educational Program and Quality Control Method for the Better Customer Services
- ☐ Accelerate Operational Improvement and Standardization for the Further Chain Store Management

Scenario for the Recovery of Customer Satisfaction



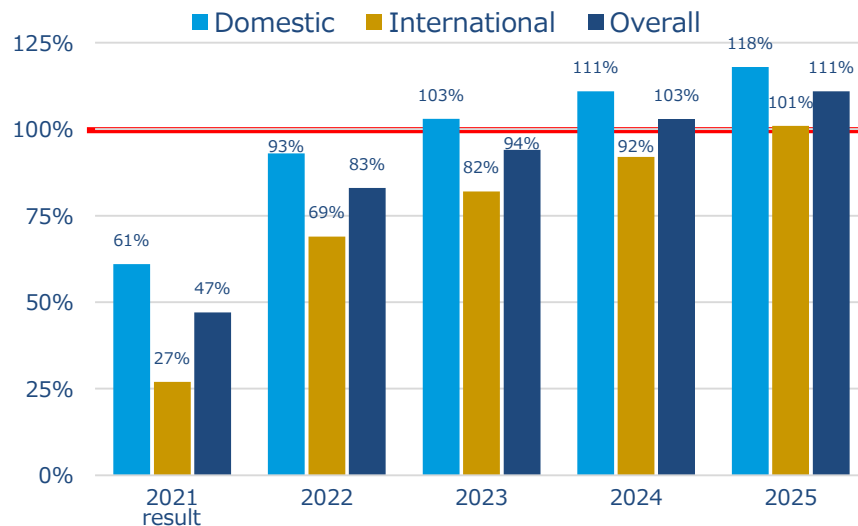
【 Contents 】

- 1 . Highlight of Business Results① (DYJH)
- 2 . Highlight of Business Results② (Hall Business)
- 3 . Pachinko Business
- 4 . Aircraft Leasing and Other Business**
- 5 . Financial Summary

4. Aircraft Leasing Business

<Air Passenger Numbers Forecast (of 2019 levels)>

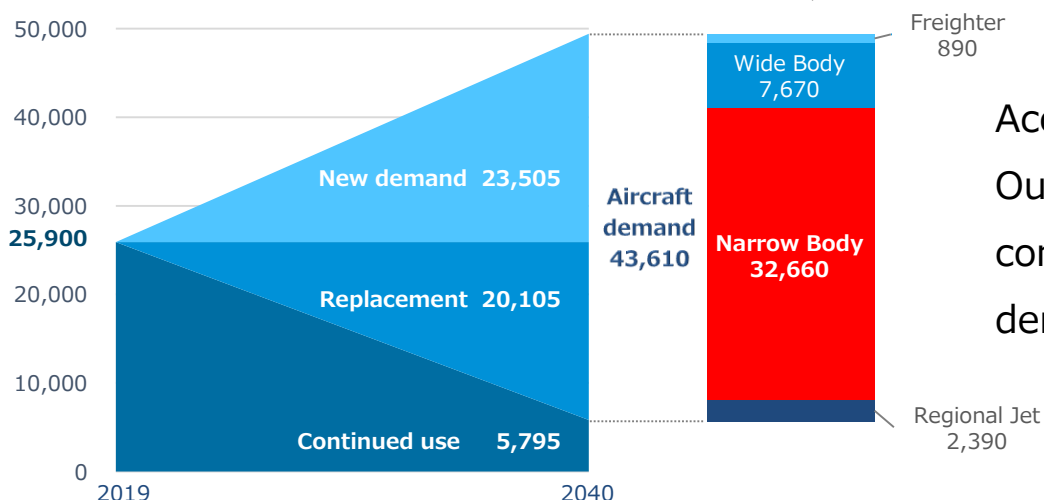
IATA Press Release



IATA expects the gradual removal of travel restrictions, particularly on domestic flight in Europe and America, to boost passenger demand and overall passenger numbers to reach 2019 levels in 2024.

<Aircraft Demand Forecast for the Next 20 Years>

「Boeing Commercial Market Outlook2021-2040」



According to Boeing Commercial Market Outlook, global aircraft demand will be continuing to grow with 43,610 new aircraft demand mainly narrow-body.

4. Aircraft Leasing Business

■ Current Situation



■ Sale and Leaseback Transaction with Wizz Air

- In October 2021, the company had a contract to acquire three airbus A321neo aircraft in sale and leaseback transaction with Hungarian LCC, Wizz Air.
- Aircraft will be delivered from June to September 2022 sequentially.

4. Other Business～Development of Video Slot Machines for Casino～

■ Macau Market

Unit : Million Yen

	2021					2022			
	Jan. to Mar.	Apr. to Jun.	Jul. to Sep.	Oct. to Dec.	Annual Total	Jan.	Feb.	Mar.	Apr.
GGR	342,809	368,025	272,093	276,602	1,259,529	91,988	112,506	53,244	38,817
YoY	78%	785%	384%	87%	144%	79%	106%	44%	32%
Compared with 2019	31%	35%	27%	26%	30%	25%	31%	14%	11%

Source: Prepared Based on “Monthly Gross Revenue from Games of Fortune” on Website of DICJ (Macau gaming authority)

Exchange Rate: ¥14.50 to MOP\$1.00

GGR recovered to around 30% in 2021 compared with that in 2019, pre-covid year. The recovery is still stagnant due to the spread of infection in Mainland China, etc.

We periodically contact casino operators, and expect the market will recover to a certain level later in 2022.

⇒We have started the preparation for restarting video slot machine sales activities including trials.

■ Activity Plan

For video slot machines, 6 models have been approved in Macau and 5 models approved in Singapore.

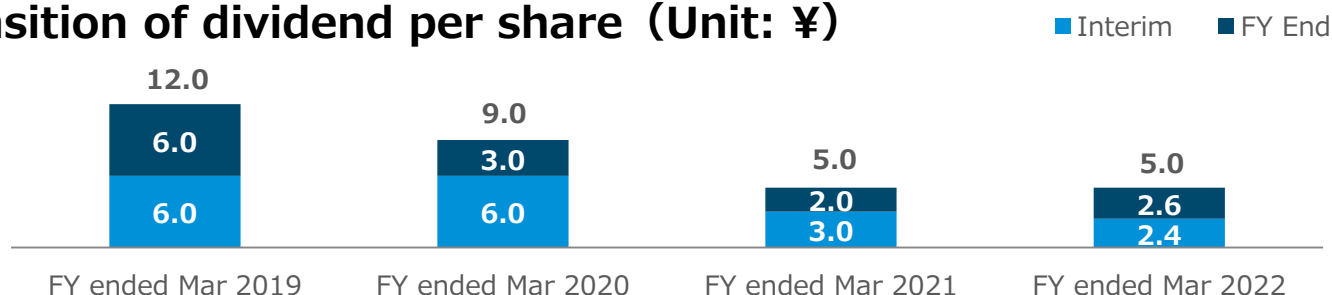
Since we expect the Macau market to recover later in 2022, we plan to conduct sales activities mainly in areas in Asian regions, which are making progress in the market recovery.

Final Dividend ¥2.6 per Share

■ Dividend Amount

	Final Dividend	Interim Dividend	Annual Dividend
Record Date	6 June 2022	13 December 2021	—
Dividend per Share	¥2.6	¥2.4	¥5.0
Total Amount	¥1,878 million	¥1,756 million	¥3,634 million
Payment Date	24 June 2022	12 January 2022	—

◆ Transition of dividend per share (Unit: ¥)



(Note) During the fiscal year, 30,135,800 shares of treasury stock (approximately 4.0% of issued shares) were purchased on the market while 29,838,400 shares of treasury stock were cancelled. As a result, the number of treasury stock held by the company was 297,400 shares as at the end of the year.

【 Contents 】

- 1 . Highlight of Business Results① (DYJH)
- 2 . Highlight of Business Results② (Hall Business)
- 3 . Pachinko Business
- 4 . Aircraft Leasing and Other Business
- 5 . Financial Summary**

5. Financial Summary

Consolidated Statement of Profit or Loss (IFRS)

(¥ million)

	This year (March 2022)	Last year (March 2021)	Changes	Main Factors
Revenue	105,141	98,602	+6,539	
Pachinko business	103,588	97,141	+6,447	High playing cost halls 51,293 : Y on Y 3,638 Low playing cost halls 52,295 : Y on Y 2,809
Aircraft leasing business	1,553	1,461	+92	
Pachinko business Expenses	93,950	96,673	▲2,723	Decrease in labor cost for hall operation : Y on Y (1,746)
Aircraft leasing expenses	961	891	+70	
General and administrative expenses	4,279	4,340	▲61	Operational costs for businesses other than Pachinko business and Aircraft leasing business
Other income	9,114	11,561	▲2,447	Decrease in employment adjustment subsidy : Y on Y (3,088): 5,544→2,456
Other Expenses	4,411	1,531	+2,880	Increase in impairment loss related to halls : Y on Y 2,215:215→2,430
Operating profit	10,654	6,728	+3,926	
Finance Income	426	286	+140	
Finance Expenses	2,571	2,672	▲101	
Profit before Income Tax	8,509	4,342	+4,167	
Net profit for the Period	4,977	2,351	+2,626	
EBITDA	19,709	16,781	+2,928	

EBITDA is defined as earnings before finance costs, taxation, depreciation(excluding depreciation for Pachinko and Pachislot machines and right-of-use assets), amortization and net foreign exchange gain or loss.

5. Financial Summary

Consolidated Statement of Financial Position (IFRS)

(¥ million)

	This Year (March 2022)	Last year (March 2021)	Changes	Major Breakdown / Y o Y			
				Account	This year	Last year	Changes
Total Assets	293,421	301,073	▲7,652	Property, plant and equipment	118,648	96,415	+22,233
				Right-of-use assets	73,850	77,537	▲3,687
				Cash and cash equivalents	56,508	74,661	▲18,153
				Deferred tax assets	10,964	13,412	▲2,448
				Lease receivables	8,460	7,282	+1,178
Total Liabilities	162,439	169,101	▲6,662	Lease liabilities	89,262	91,939	▲2,677
				Accounts payable , Accrued expenses	12,312	19,997	▲7,685
				Interest bearing liabilities	43,141	33,967	+9,174
Capital	15,000	15,000	-				
Reserve, etc.	115,982	116,972	▲990	Net profit	4,997	2,363	+2,634
				Dividend paid	▲3,261	▲4,576	+1,315
				Acquisition of treasury shares	▲3,187	▲1,437	▲1,750
				Other comprehensive income, etc.	461	890	▲429
Total Equity	130,982	131,972	▲990	Consolidated total equity ratio	44.6%	43.8%	+0.8
Total liabilities and equity	293,421	301,073	▲7,652				

5. Financial Summary

Interest Bearing Liabilities and Equity Ratio 【 Consolidated 】

【 Consolidated Interest Bearing Liabilities 】

(¥ million)

	As at 31 Mar. 2022	Ratio	As at 31 Mar. 2021	Ratio
Cash and cash equivalents	56,508	19.3%	74,661	24.8%
Interest bearing liabilities (Pachinko Business)	32,945	11.2%	23,629	7.8%
Interest bearing liabilities (Aircraft Leasing Business)	10,196	3.5%	10,338	3.4%
Net Cash	13,367	4.6%	40,694	13.6%
Total Assets	293,421	100.0%	301,073	100.0%

(Note) Net cash decreased by ¥27,327 million due to the payment of the tax under the grace of tax payment granted in the previous fiscal year and investment in Pachinko and Pachislot machines.

【 Consolidated Total Equity Ratio 】

(¥ million)

	As at 31 Mar. 2022	Ratio	As at 31 Mar. 2021	Ratio
Capital	15,000	5.1%	15,000	5.0%
Reserve	115,982	39.5%	116,972	38.9%
Net assets	130,982	44.6%	131,972	43.8%
Total assets	293,421	100.0%	301,073	100.0%

Financial Statement of DYNAM (J-GAAP)

	This Year (March 2022)	Last year (March 2021)	Changes	Main Factors (¥ million)
Revenue	94,688	88,055	+6,633	Pachinko Y o Y : +8,605 Pachislot Y o Y : (1,972)
Commission from vending machines	3,041	2,937	+104	
Selling, General and Administrative expenses	91,984	93,515	▲1,531	Labor costs Y o Y : (1,656) ,Variable costs Y o Y : +1,965, Fixed costs Y o Y : (1,648)
Operating profit	5,745	▲2,521	+8,266	
Current profit	8,749	3,343	+5,406	
Extraordinary income	0	1	▲1	
Extraordinary loss	1,276	384	+892	Breakdown: Loss on disposals of fixed assets 252, Impairment loss related to pachinko halls 999
Net profit for the period	4,892	1,782	+3,110	
	As at 31 Mar. 2022	As at 31 Mar.2021	Changes	Main Factors
Total Assets	124,928	140,999	▲16,071	Current assets Y on Y: (33,744) Fixed assets Y on Y: +17,673
Total Liabilities	36,678	54,542	▲17,864	Borrowings Y on Y: (4,970) Payment of tax under grace Y on Y: (10,033)
Total Equity	88,250	86,457	+1,793	Net profit 4,893 Dividend paid to the parent (3,093)
Total Equity ratio	70.6%	61.3%	+9.3	

Disclaimer and Copyright

Estimations and strategies for the future referred to in this material is based on the judgment made within the predictable scope in the ordinary course with reference to the information reasonably available to us at the time of documentation hereof. However, this material includes risks of possible results different from as referred to herein due to the occurrence of unpredictable special circumstances in the ordinary course.

We will make efforts to disclose as much material information as possible to investors. However, investors are strongly advised not to rely completely on estimation referred to herein.

However, please note that this material shall not be copied, duplicated or transferred without a prior consent from our company for any purpose.

Contact Information on this Material

Hisao Katsuta, Executive Officer

DYNAM JAPAN HOLDINGS Co., Ltd.

TEL 852-3769-0600 FAX 852-3769-0799

hisao_katsuta@dyjh.co.jp