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Greetings

I extend my heartfelt condolences to those who suffered from the western Japan torrential rains, big typhoons, Hokkaido Eastern Iburi Earthquake and other large-scale natural disasters last year.

Two halls in our group were also damaged by submergence due to the torrential rain in July that caused serious damage over a wide area centred on western Japan. This resulted in a situation in which they had to temporarily close for business. However, both halls were able to open again safely thanks to the great support of our suppliers, landowners and other trusted partners. I would like to take this opportunity to thank you all.

We will continue to work to rebuild the areas affected by these disasters together with everyone in the community in the future.

We have published this booklet to keep you updated about developments in our group over the past half-year. I will be very pleased if you could read it and learn more about us.

Best Regards, January 2019
Kohei Sato
Chairman of the Board and Chief Executive Officer of DYJH Group
Chairman and Director of DYNAM Japan Holdings Co., Ltd.

Group Journal Vol. 12

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About the Group Journal
The DYNAM Japan Holdings Group (DYJH Group) corporate philosophy is “A centurial commitment to building trust and encouraging dreams”. We can pursue our business when we earn the trust of our partners. We want to continue communicating with our trusted partners and strengthen our bonds with them. Therefore, we publish this journal as a booklet to regularly deliver our corporate information.

Celebrating the Grand Opening of Yamagata Tendo Hall:
Special Feature on Our Halls in Yamagata

Yamagata Tendo Hall Grand Opening Report

DYJH Yamagata Tendo Hall: Yuttari Kan, the 406th DYNAM Hall to be opened, held its grand opening on Saturday, 7 July, 2018! We show you the excitement of the opening day.

Yamagata Tendo Hall: Living Together with the Town
Love the Town and Loved by the Town

Tendo is located almost in the centre of the Yamagata Basin. It is number one in the production output of shogi pieces in Japan. This area is also famous for producing a variety of fruits and for hot spring resorts. Yamagata Tendo Hall has now taken the first step in its aim to be a hall loved by the community in Tendo. This is a feature in which the hall manager and crew responsible for the future of this hall profess their love for the town in the middle of Tendo.

Please Visit Yamagata!

There are 10 DYNAM halls in Yamagata. Famous for its snowy mountainous areas in winter, Yamagata has a variety of unique sceneries from the coast to inland. We convey all the attractions of Yamagata from three halls representing each region in this prefecture!
We have updated the design of the façade of our halls from Tendo Hall! We provide a comfortable playing space where you can feel the warmth of timber by taking advantage of the grain that is characteristic of DYNAM halls. We are aiming to build a DYNAM brand through a configuration with an accent colour in harmony with a simple and open space.

**Basic Information of Yamagata Tendo Hall**

- **Hall name:** DYNAM Yamagata Tendo Hall: Yuttari Kan
- **Address:** 4-2-8 Hitachi-machi, Tendo-shi, Yamagata, 994-0044
- **TEL:** 023-652-0457
- **Opening hours:** 9 a.m. to 11 p.m. (Last play: 11:45 p.m.)
- **Car park:** 628 spaces
- **No. of machines:** 512 machines in total [320 pachinko machines (200 yen and 88 balls: 32 machines / 100 yen and 88 balls: 288 machines) and 192 slot machines (1,000 yen and 88 slots: 192 machines)]

Yu Mizoue
Member of the Hall Staff

Akito Kudo
Member of the Hall Staff

Tendo is a city with a population of approximately 62,000 people in the eastern part of Yamagata. It is known as a town of shogi pieces and hot springs. It has developed into a commuter town for Yamagata in recent years (fifth greatest population in the prefecture). There are shogi monuments throughout the entire city as befits a producing area of shogi pieces. Even the bridges spanning Kuratsu River that flows through the city are named after shogi pieces. These include Osho Bridge (King Bridge) and Kinsho Bridge (Gold General Bridge). Tendo Hot Spring District, 10 minutes on foot from Tendo Station, is also famous!

A variety of customers visited the hall during this free experience event – from those who came for the distribution of numbered tickets to those who said it was their first time to play pachinko. There was a reaction from many that they played a machine model of a type they did not normally play because it was free to do so. Communication between customers and employees and also between customers themselves greatly expanded through the hall introduction and playing explanation. Many of the customers of Tendo Hall are calm and easy to talk with. Therefore, we will continue to proactively approach them in the future. This will build bonds with our customers and lead to an improvement in their level of satisfaction!

We would like to express our sincere gratitude to the many customers who visited at the time of our grand opening. All the employees at Tendo Hall will strive to provide hospitality to the best of our ability. We will do this with the desire for customers to be able to easily and pleasantly play our machines. We will continue working hard in the future so that we one day hear the following be said by everyone in the community: “It is great that there is a DYNAM hall in Tendo!”
Love the Town and Loved by the Town

The harvesting of cherries is a big event with all the citizens of the town coming out to take part!

Tsuchiuchi: Before I take up a new post, I research that region. Therefore, I knew that Tendo was the “Town of Shogi,” but I found that there are shogi pieces throughout the whole town once I came here (LOL). I was astonished by that.

Yui: There are cherries. There is no one in town who hasn’t experienced picking cherries.

Tsuchiuchi: I am really struggling with the dialect. There are times I don’t understand at all when customers talk to me.

Masato Shoji: I learned that the number of pachinko players here is low in a survey before opening. Therefore, it is necessary to bring in players from a wide area. We then need to get them to come back again and again. We have focused our efforts on serving our customers to achieve that.

Fuka Yui: We use the rest space to introduce community information.

Abe: I am raising children. Tendo warmly supports those who are raising children. I believe it is a town friendly on children.

Shoji: I have acquired the basic behaviour. Therefore, I want to continue talking to customers while looking at their faces in the future.

Tsuchiuchi: I think that there are attractions of DYNAM that we have still not experienced yet fully communicated to everyone. I would like to convey even more of these to people.

Love the Town and Loved by the Town

Tsuchiuchi: The elementary school children I pass when coming to work all say hello to me. I think this is a great town.

Abe: I am raising children. Tendo warmly supports those who are raising children. I believe it is a town friendly on children.

Shoji: That’s strange!

Tsuchiuchi: That’s strange!

Yui: There are few forms of amusement in Tendo. We also go to sleep early for farming.

Tsuchiuchi: That’s strange!

Abe: It is the first time I have received such passionate instruction.

Yui: It is the first time I have received such passionate instruction.

Shoji: I have acquired the basic behaviour. Therefore, I want to continue talking to customers while looking at their faces in the future.

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Please Visit Yamagata!

We introduce the good points of Yamagata from Yamagata Sagae Hall (Murayama district), Tsuruoka Hall (Shonai district) and Yonezawa Hall (Okitama region) representing halls in the prefecture!

Many of the members of staff in this hall come from farming families, so there are always refreshments available in the cafeteria. The meals also taste great, so I am grateful that I have no troubles with food even though I am on an assignment by myself away from my family. There are many gentle people in Shonai. The hall also has a peaceful atmosphere.

When I casually visited Rissyaku-ji that has been made famous by the haiku of Basho, I encountered 1,015 stone steps! My muscles ached for several days after that. Sagae is a picturesque land. The people are also warm and very helpful.

My parents are rice farmers. We are very close with our neighbours to the extent I know who has visited by the vegetables at the entranceway. (Taro soup with meat and vegetables) has a miso taste. The real pleasure is to eat it once it has broken down from the boiling.

The thin wrinkled noodles of the ramen in Yonezawa have a light soy sauce taste. It is common to have ramen delivered when you are celebrating something or when you have visitors.

Rissyaku-ji (Commonly referred to as Yamadera) is famous for its long stone steps and magnificent view.

Chinese noodles of a locally famous restaurant called Kawanishi Shokudo

Yamagata-style (soba noodles with meat) is served cold throughout the year.

The people in Yonezawa are shy. However, it is possible to form deep relationships if you get them to open up. The sense of distance with customers is also close in the hall. I spend too much time there!

Kamakura Village forms in the hot spring district in the winter. You can also ask for ramen to be delivered to the (snow huts). I recommend the Useugi Snow Lantern Festival in February.
Consolidated Statement of Income (IFRS)

(Unit: Million yen)

<table>
<thead>
<tr>
<th></th>
<th>This Interim Period</th>
<th>Previous Interim Period</th>
<th>Increase/Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>73,583</td>
<td>77,211</td>
<td>(3,628)</td>
</tr>
<tr>
<td>Vending machine revenue</td>
<td>2,334</td>
<td>2,369</td>
<td>(35)</td>
</tr>
<tr>
<td>Operating expenses</td>
<td>64,693</td>
<td>72,151</td>
<td>(7,458)</td>
</tr>
<tr>
<td>Other income</td>
<td>2,430</td>
<td>2,072</td>
<td>358</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>1,386</td>
<td>779</td>
<td>607</td>
</tr>
<tr>
<td>Operating profit</td>
<td>12,268</td>
<td>8,722</td>
<td>3,546</td>
</tr>
<tr>
<td>Finance income</td>
<td>322</td>
<td>146</td>
<td>176</td>
</tr>
<tr>
<td>Finance expenses</td>
<td>179</td>
<td>462</td>
<td>(283)</td>
</tr>
<tr>
<td>Profit in the interim period before income tax</td>
<td>12,411</td>
<td>8,406</td>
<td>4,005</td>
</tr>
<tr>
<td>Net profit for the interim period</td>
<td>8,325</td>
<td>5,434</td>
<td>2,891</td>
</tr>
<tr>
<td>EBITDA</td>
<td>18,049</td>
<td>14,783</td>
<td>3,266</td>
</tr>
</tbody>
</table>

Note: EBITDA is calculated by adding finance expenses, taxes, depreciation expenses and foreign currency-denominated asset conversion gains/losses to the net profit for the interim period.

Brief Outlook on the Financial Results

In the consolidated results for the interim period ended 30 September 2018 in DYNAM JAPAN HOLDINGS Co., Ltd., our revenue decreased while our profit increased. Our revenue was 73,583 million yen (down 4.7% year on year), our profit in the interim period before income tax was 12,411 million yen and our net profit for the interim period was 8,325 million yen (up 147.6% compared to the previous period).

The Integrated Resorts Promotion Law* was established in December 2016 in the pachinko industry that forms the core business of our group. Against this background, restrictions are being placed on the speculative nature of gaming machines as part of efforts to tackle the problem of pachinko addiction. Furthermore, the revised gaming machine regulations came into effect in February 2018. The main content of these regulations is restrictions on the winning balls of gaming machines.

As a result, our group has also suffered a decrease in operating revenue mainly in halls with high playing cost machines. On the other hand, we were able to increase profit in this interim period. We achieved this by reducing costs mainly in terms of the expense of purchasing gaming machines.

We will pay an interim dividend of 6 yen per share from the viewpoint of continuing stable dividends in regards to the distribution of profit to our shareholders.

*Integrated Resorts Promotion Law: The IR Implementation Law was enacted in July 2018.

Consolidated Statement of Financial Position (IFRS)

(Unit: Million yen)

<table>
<thead>
<tr>
<th></th>
<th>End of This Interim Period (30 September 2018)</th>
<th>Percentage</th>
<th>End of the Previous Period (31 March 2018)</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total assets</td>
<td>187,315</td>
<td>100.0%</td>
<td>184,971</td>
<td>100.0%</td>
</tr>
<tr>
<td>Interest-bearing liabilities</td>
<td>5,156</td>
<td>2.8%</td>
<td>8,572</td>
<td>4.6%</td>
</tr>
<tr>
<td>Total liabilities</td>
<td>45,047</td>
<td>24.0%</td>
<td>47,456</td>
<td>21.9%</td>
</tr>
<tr>
<td>Total capital</td>
<td>142,268</td>
<td>74.0%</td>
<td>137,515</td>
<td>76.0%</td>
</tr>
</tbody>
</table>

Note: We are continuing with substantially debt-free management.

Consolidated Statement of Financial Position (IFRS)

(Unit: Million yen)

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</tr>
</tbody>
</table>

Note: Our equity ratio increased 1.7% to a high level of 76.0% compared to the previous fiscal year.

Dividends

Our policy is to continue paying a stable dividend to enhance shareholder value and ensure our group continues to grow.

<table>
<thead>
<tr>
<th></th>
<th>This Interim Dividend</th>
<th>Previous End of Fiscal Year Dividend</th>
<th>Previous End of Fiscal Year Dividend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dividends per share</td>
<td>¥6.00</td>
<td>¥6.00</td>
<td>¥6.00</td>
</tr>
<tr>
<td>Total dividends</td>
<td>¥4,596 million</td>
<td>¥4,596 million</td>
<td>¥4,596 million</td>
</tr>
<tr>
<td>Dividend payment date</td>
<td>11 January 2019</td>
<td>22 June 2018</td>
<td>12 January 2018</td>
</tr>
<tr>
<td>Dividend record date</td>
<td>10 December 2018</td>
<td>4 June 2018</td>
<td>11 December 2017</td>
</tr>
</tbody>
</table>
This is an introduction to the efforts by the DYJH Group from June to November 2018.

June

7 Jun
DYNAM
Overtime in FY2017 was 3.9 hours a month on average. We will strengthen efforts to further improve the working environment.

6 Jun
DYNAM
We held a workshop to tackle gambling and other addictions. This brought together 81 employees with an excellent track record in serving customers across Japan.

19 Jun
DYNAM
Work Style Reform for Women by Women: Building an Easy-to-work Environment for women

July

1 Jul
DYNAM
We continued our sponsorship contract with the professional squash player Chinatsu Matsui. We are proactively supporting activities to popularize squash!

7 Jul
DYNAM
We held the grand opening of DYNAM Yamagata Tendo Hall. We now have a total of 406 halls. This means we have once again improved our record of having the greatest number of halls in the industry.

8 Jul
Yume Corporation
Surfing Competition
We held the 2018 Tahara Oiden Girl’s Cup.

10 to 13 Jul
Yume Corporation
We created a wall painting for an underground pass. This has created an underground pass everyone will want to use. (Yumeya Takatomi 505 Hall)

12 Jul
Nihon Humap
We reopened the Old Spaghetti Factory Nagoya.

August

23 Aug
DYNAM
We reduced our environmental burden by switching to gateway servers. We are strengthening the promotion of green IT.

September

18 Sep
DYNAM
We announced a newly regulated private brand machine with a jackpot probability for the first time. We installed 1,000 PA Jigoku Shojo Yoinotogi with Setting GO machines.

18 to 25 Sep
DYNAM
We transported gaming machines by sea to promote a modal shift. This will reduce our environmental burden and multiply our gaming machine distribution routes.

22 to 24 Sep
DYNAM
We held the 8th DYNAM CUP SQ-CUBE OPEN 2018 in Shin-Yokohama. We announced that Risa Sugimoto, the women’s runner-up, will join DYNAM.

October

7 Oct
DYNAM
We announced the results of the DYNAM Cup Pachinko Idea “Grand Prix.” We determined the award of excellence from among 141 entries.

14 Oct
Yume Corporation
Yumeya participated in the Citizen’s Festival in Fujioka: Volunteers Connecting the Community.

15 Oct
DYNAM
We donated 40.22 million yen to the Japanese Red Cross Society as assistance to recover from the torrential rain that fell July 2018.

November

1 Nov
DYNAM
We introduced the Family Submission Program to counter pachinko addiction in a total of 406 halls.

3 Nov
Business Partner
The third open office was held in the Asahi disabled employment support office.

15 Nov
DYNAM
We installed 2,800 PA Super Umimonogatari IN Okinawa 2 GO PB machines that DYNAM has jointly developed with Sanyo Bussan.
Social Contribution Activities Report

Efforts Rooted in the Community

Social contribution is one of the five management policies of the DYJH Group. We carried out 485 activities between June and November 2018. We introduce here the activities of the DYJH Group that contribute to the development of regional communities with the aim of cooperating and collaborating with regional communities.

Disaster Recovery Support Activities: Aiming for Recovery together with the Community

Support for Damage from the Torrential Rain of July 2018

DYNAM Ehime Ozu Hall and DYNAM Shiroi-no Morii Okayama Mabi Hall suffered damage from submergence due to flooding in the torrential rain that fell in July 2018. However, they carried out recovery efforts with the local community toward reopening for business as soon as possible. (Ehime Ozu Hall reopened for business on 27 September while Okayama Mabi Hall did the same on 10 October.)

Main activities:
- Provided places to temporarily store debris from the disaster
- Provided places to station the Self-Defence Forces
- Provided temporary bus stops
- Dispatched disaster recovery volunteers

The halls provided part of their car parks as places to temporarily store debris from the disaster. The purpose of this was to improve the situation in which unusable household belongings had overflown into roads and gardens to become an obstacle in recovery. This activity led to an improvement in the passage in the community. The halls also allowed themselves to be used as places to station Self-Defence Forces personnel dispatched from various locations. The Self-Defence Forces then carried out recovery activities in Kurashiki with these places serving as their bases. We will continue to cooperate with recovery in the community to restore everyday life as it was before the disaster struck.

Response to the 2018 Hokkaido Eastern Iburi Earthquake

The entire Hokkaido region suffered power outages due to the earthquake that struck on 6 September. In response to that, DYNAM was the first in the industry to take measures to save electricity (e.g., closing halls in rotation) in the period until the complete recovery of power. We saved electricity by adjusting the air conditioning and lighting in our halls that were open for business as soon as possible. In January 2019, an energy-saving package was introduced jointly with the government, and the energy was harmonized with the energy-saving measures, so that we implemented energy-saving measures in all 16 halls. In October, the energy-saving measures were introduced nationwide, and energy-saving measures were introduced for the remainder of the year.

We aimed to improve the situation in which unusable household belongings had overflown into roads and gardens to become an obstacle in recovery. This activity led to an improvement in the passage in the community. The halls also allowed themselves to be used as places to station Self-Defence Forces personnel dispatched from various locations. The Self-Defence Forces then carried out recovery activities in Kurashiki with these places serving as their bases. We will continue to cooperate with recovery in the community to restore everyday life as it was before the disaster struck.

Support for Seasonal Events across Japan: Participation in Community Events in 124 Locations in Japan

We supported festivals and events in 124 locations across Japan. We did this to protect and support the traditions of special events held in communities with DYJH Group. Our employees also participated in these events on the day. This meant we deepened our interaction with those in the community. The DYJH Group, which is aiming to coexist with the community, carries out activities to contribute to the development of regional communities together with our business activities.

Sponsorship Activities

We perform sponsor activities for sports development.

Efforts in Various Communities

We carry out various activities with the aim of living in harmony with everyone in the community.

28 Sep

DYNAM Gifu Kakamigahara Unuma Hall and Gifu Yamagata Hall: Pachinko Experience Event in a Nursing Care Support Centre

These halls held a pachinko experience event in Nichii Care Centre Kakamigahara – a nursing care support centre in Kakamigahara, Gifu. In addition, they also participated in recreational activities in elderly nursing care facilities in various locations.

8 Aug

Nine DYJH Halls in Okayama: Participation in the Kurashiki Adapt Program

The Adapt Program is a new town beautification program promoted through cooperation between citizens and the government. Our nine halls in Okayama combined to participate in this effort held in front of Kojima Station, in the vicinity of DYJH Gyoji Hall and around Kojima Park in Kurashiki, Okayama.

In addition to these activities, we carry out clean-up activities and volunteer work throughout Japan. Please see the DYJH Group Social Contribution Activity Blog (http://dyjhm.lekumo.biz) for more details.
The new employees who have grown through various training programs unique to DYNAM since joining the company will shortly be standing on their own. We covered this four day and three night training program that ensures the skills new employees have learned so far take hold while they also think about their future goals.

The new employees are required to have the skills to finally stand on their own in halls and perform their work on their own initiative. They look back on their guidance and experience in their training halls. They then undergo repeated group work to confirm whether they properly understand the actions and thoughts necessary to achieve this in their own words. They also check with each other that they have established concrete action plans to be active in their new halls.

What Is the New Graduate Six-Month Follow-up Training Program?

This program brought together 85 new employees who have completed their job training in halls (intensive on-site education) to the Tenrei 301 training facility in Izukogen, Shizuoka six months after they joined DYNAM. The New Graduate Six Month Follow-up Training Program is held toward their formal assignments from October in this period every year. The purpose of this is to ensure they can fully demonstrate what they have learned over the past six months in their job assignments. It also serves to give them clear goals.

The new employees are required to have the skills to finally stand on their own in halls and perform their work on their own initiative. They look back on their guidance and experience in their training halls. They then undergo repeated group work to confirm whether they properly understand the actions and thoughts necessary to achieve this in their own words. They also check with each other that they have established concrete action plans to be active in their new halls.

Main Program

<table>
<thead>
<tr>
<th>Day</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Day</td>
<td>Look back on the intensive on-site education (e.g., the differences between those who grow and those who do not)</td>
</tr>
<tr>
<td>Second Day</td>
<td>• Company vision and chain store management</td>
</tr>
<tr>
<td></td>
<td>• Basics of customer service (role plays corresponding to customer service)</td>
</tr>
<tr>
<td>Third Day</td>
<td>• Problem-solving techniques (logical thinking)</td>
</tr>
<tr>
<td></td>
<td>• How to establish goals correctly</td>
</tr>
<tr>
<td>Fourth Day</td>
<td>Future action plan formulation</td>
</tr>
</tbody>
</table>

I did not know anything, so I was just anxious during the training in April. However, I have tried to determine clear goals this time. Talking to those who have assumed their posts, I can see the thing that they all have in common is that they made concrete-goals and plans and have then achieved results accordingly. Consequently, I have decided to attempt to become an assistant manager within three years. I also plan to get married after I have built up experience in halls. I have selected the N course to be assigned across the whole of Japan. Nevertheless, I may narrow down the area once I have a family. While I was job hunting, I thought that women could only choose either to advance their career or get married. However, I can work according to my life stage and career plan at DYNAM. That was the number one motive for me to join the company.

I also have an interest in the female success promotion project being tackled by the company. I would like to proactively participate in this project. On the other hand, although I am being presumptuous, there are also areas where I wonder whether more can be done. I will shortly take up my official assignment. I want to build up my experience even more there and widen my connections with various people. I think it would be great if I could also take advantage of such a project.

We asked these two employees about who they want to be ahead of their official assignments.

I will not give up on either work or marriage. Clarifying one’s own career plan

I only feel gratitude to the members who were with me in the intensive on-site education. We spent a lot of time together – times that were difficult in work and times when I was lonely in my private life. I also received assistance from those who joined the company at the same time as me when I could not solve things by myself. I am nervous about the fact I will have to part from them and make new human relations in my official assignment. Nevertheless, now that I am no longer officially a trainee, I will stand by myself in the hall as a member of the staff. I am also looking forward to that.

I want to be a person I am proud of being able to stand on my own in halls that can be enjoyed by customers. It was fun to look back at myself over the past six months. I enjoyed being able to share my experiences and information with everyone who underwent training at the same time as me in other halls in this training. I found it difficult to communicate with customers when I first joined DYNAM. However, recently, regular customers have been greeting me. I can also solve complaints from customers by myself when dealing with troubles. I feel that I have grown as a person.

On the other hand, although I am being presumptuous, there are also areas where I wonder whether more can be done. I will shortly take up my official assignment. I want to build up my experience even more there and widen my connections with various people. I think it would be great if I could also take advantage of such a project.

To be someone I can be proud of. To then make halls that can be enjoyed by customers.

Mizuki Yamasaki (Born in Shimane) Training: Fukuoka Kawasaki Hall → Assignment: Saga Karatsu Hall

Shinta Koyachi (Born in Kanagawa) Training: Tochigi Ohtawara Hall → Assignment: Tochigi Kuroiso Hall

To be someone I can be proud of. To then make halls that can be enjoyed by customers.

It was fun to look back at myself over the past six months. I enjoyed being able to share my experiences and information with everyone who underwent training at the same time as me in other halls in this training. I found it difficult to communicate with customers when I first joined DYNAM. However, recently, regular customers have been greeting me. I can also solve complaints from customers by myself when dealing with troubles. I feel that I have grown as a person.

I only feel gratitude to the members who were with me in the intensive on-site education. We spent a lot of time together – times that were difficult in work and times when I was lonely in my private life. I also received assistance from those who joined the company at the same time as me when I could not solve things by myself. I am nervous about the fact I will have to part from them and make new human relations in my official assignment. Nevertheless, now that I am no longer officially a trainees, I will stand by myself in the hall as a member of the staff. I am also looking forward to that.

I want to be a person I am proud of being able to stand on my own in front of my trainers and fellow trainees three years later. In addition, my goal is to create a hall where customers can truly have fun as a hall manager in the future. I would like to tell myself when I was job hunting last year that I did not make a mistake with the company I chose.
These are the activities for the end of our lives. This phrase refers to humans being conscious of our deaths and to make the various preparations that need to be made to prepare for the end of our lives and to review our whole life toward that.

**End-of-life Preparations: No Worry with Preparedness?**

We introduce here end-of-life preparations – a theme that has been covered in newspapers and on the television recently.

1. **What Are End-of-life Preparations?**

   When we hear the phrase “end-of-life preparations,” we have a tendency to perceive this as making preparations for the things after we die. However, in fact, it is different to that. According to a report from the Cabinet Office, a quarter of people in Japan are now classified as being elderly. Nevertheless, various problems arise due to unexpected accidents or sudden illnesses even among those who are not elderly. It is necessary to make end-of-life preparations to prepare for the end of our lives.

   *End-of-life Preparations
   These are the activities for the end of our lives. This phrase refers to humans being conscious of our deaths and to make the various preparations that need to be made to prepare for the end of our lives and to review our whole life toward that.

2. **Prepare**

   What should we do first when making end-of-life preparations? We should prepare an “ending note” (a booklet constituting an informal living will). This ending note should contain the following five main items.

   1. **Will and Postscript Explanation**
      - Reasons for your division of your property
      - A message to all your heirs
      - Other things you want to convey
   2. **Catalogue of Assets**
   3. **Your Personal Intentions, Hopes and Thoughts about Terminal Care**
      - Declaration
      - Life-prolonging treatment
      - Death with dignity
   4. **When You Lose Your Ability to Make Judgments**
      - Your thoughts
      - Contact information of professionals you are consulting with
   5. **Funeral Service and Grave**
      - Funeral service company and funeral home you have entered into a contract with
      - Photograph
      - Family crest
      - Grave
      - Other

   Making end-of-life preparations is also about being prepared for unexpected situations. It is important to clarify your personal intentions in advance and then share them with your family. For example, you may designate a guardian in case an unexpected situation occurs due to an accident or illness. You may also donate or entrust your assets to prepare for inheritance.

3. **Unexpected Situations**

   No one can predict what will happen at any moment.
   For example...

   - **Due to an accident**
     - You may no longer be able to work
     - You may become paralysed
     - You may lose consciousness
   - **Due to an illness**
     - You may become confined to bed
     - You may develop a cognitive impairment

   Even if you think that you are OK, you never know when an unexpected situation may occur. Furthermore, even if you make preparations for yourself, if an unexpected situation occurs for even one person among landowners who lease land, it may have an effect on the entire contract.

4. **Now and the Future**

   According to newspaper reports, there is an increase year by year in the government “inheriting” the assets of people who have died. The problem in the background to this is that there has been an increase in cases in which there is no-one to receive these assets. Currently, the amount of inheritance given to the government has reached **40 billion yen a year**. This has increased approximately 2.5-fold over the past 10 years.

   Even if you think that you are OK, you never know when an unexpected situation may occur. Furthermore, even if you make preparations for yourself, if an unexpected situation occurs for even one person among landowners who lease land, it may have an effect on the entire contract.

   **40 billion yen!**

   Please contact us if you change your name, address, contact information or bank account.
   Please also feel free to talk with us if anything is not clear!
   **Landowner Support**
   **03-5850-3679**
   Monday to Friday from 9:30 a.m. to 5:30 p.m.
Information on the Tax & Inheritance (Donation) Assistance Counter

Qualified members of staff deal with inquiries from landowners.

“What will be the appraised value at the time of inheritance of the land I am leasing to DYNAM?”
“I want to give leased land to my son, but how much will the gift tax be?”
“How should I write my will?”

There are no doubt many landowners who do not know in detail about inheritance tax, gift tax and other taxes or about the procedures for inheritance and gifts.

We get the inquiries like the following from landowners.
• How should I appraise the land I lease to DYNAM?
• What procedures do I need to complete to prepare my will?
• Which is more advantageous – a gift while still alive or inheritance?
• Will inheritance tax be duplicated in the future if my wife receives my inheritance?

The landowner support personnel have set up an assistance counter with qualified members of staff who have professional knowledge. They can answer your questions about contract procedures and also these general inquiries. There is of course no fee for using this service. We will try to answer all your inquiries, so please feel free to contact us by telephone, e-mail or post.

*Please understand that we cannot prepare tax declarations or deal with tax offices.

Introduction to our Assistance Personnel

Tatsuhito Furukawa
Tax Counselor
Work days: Mondays, Wednesdays and Fridays

Hitoshi Maehara
Inheritance Consultant*
(Advanced Level)
Work days: Mondays to Fridays

Let’s consider inheritance tax and gift tax together. I am waiting for your inquiries!

Please feel free to ask me if you have anything you would like to ask about inheritance, gift, end-of-life preparation and other procedures.

*Inheritance consultants are professionals specialized in inheritance. They provide accurate advice and support to achieve smooth inheritance.

Inquiries to Landowner Support: 03-5850-3679
Monday to Friday from 9:30 a.m. to 5:30 p.m.
chikensya@dynam.co.jp

6F DYNAM Sogo Toshi Bldg., 5-15-7 Nishi-Nippori, Arakawa-ku, Tokyo, 116-0013
Landowners Support, Asset Management Department, DYNAM Business Support Co., Ltd.

Team Members for Landowners

We visit everyone individually to strengthen the bonds between our group companies and landowners.

There were many natural disasters with torrential rain, typhoons and earthquakes this year.

We get very worried when we cannot contact our landowners.

Therefore, the team members for landowners check the emergency contact information of our landowners when visiting you.

Above all, if you are prepared, you don’t have to worry!

Please cooperate when we visit you.

Proposal from an Insurance Agent, P-Insurance Co., Ltd.

You can be compensated for accidents due to natural disasters with fire insurance!

Are you sufficiently covered with your current insurance in preparation for typhoons and water damage?

We often hear people say the following: “It’s OK because I am insured.”
“It’s OK because I will not suffer such damage.

Floods, landslide damage and submersion damage due to severe rainfall are increasing. It is very important to be aware of water damage risks in the region where you live and to take appropriate measures to prepare for water damage.

It is rash to have peace of mind just because you are insured! You may not be able to receive sufficient insurance money to compensate you depending on the type of insurance and the content of that insurance.

You should prepare for water damage risks in your region.

We would like to express our deepest sympathies to all those affected by the disasters. We are sincerely praying for the earliest possible recovery of the areas affected by the disasters.

Let’s consider inheritance tax and gift tax together. I am waiting for your inquiries!

We offer diagnoses of insurance [compensation] content and help you select effective insurance. Please feel free to talk with us!

Internet Contract Products https://www.p-insurance.jp/
• One day vehicle insurance • Insurance for bicycles • Mandatory vehicle liability insurance for motorbikes • Overseas trip insurance

Insurance agent: P-Insurance Co., Ltd.
5-15-7 Nishi-Nippori, Arakawa-ku, Tokyo, 116-0013
Various inquiries and consultations: 0120-815-730 Monday to Friday from 9 a.m. to 5 p.m.
We announced three new PB pachinko machine models in the first half of 2018. We introduce here the features of these new models.

### What is a private brand [PB]?
This is when retail stores and distributors participate in the development of products from the planning stage and then exclusively sell these products. This produces products better suited to the needs of customers and production at low cost is possible. Therefore, it is possible to provide products at low cost to customers. The ideal is a win-win-win relationship for customers, manufacturers and halls.

### Introduction to the Latest Models in the Goraku Series

#### PA SUPER Denyaku Nanashi DXII
- Introduced in June 2018
- Type: Ippandenyaku
- Probability of striking a jackpot: 1/99.9 to 1/92.9
- Prize balls: 5 & 1 & 3 & 11
- Winning balls: 4 round: Approx. 430
- Pocket-open assist: 30 times or 80 times
- Winning balls (payout): Prize balls: 3 & 4 & 5 & 6 & 15
- Probability of striking a jackpot: Type: Ippandenyaku

The Goraku version of Nanashi that appeared on previous models. The school swimsuit wearing Ai Enma depicted on the case is a design only available on this PB machine. A PB machine exclusive production is also incorporated during the production after striking a jackpot. A PB exclusive special voice has also been recorded onto this machine.

#### PA Super Umimonogatari IN Okinawa 2GO
- Introduced in November 2018
- Type: Bonus machine
- Probability of striking a jackpot:
- Prize balls: 4 & 6 & 9 & 11
- Winning balls: 10-round: Approx. 1,100
- Pocket-open assist: 25 times or 50 times or 80 times
- Winning balls (payout): Prize balls: 4 & 2 & 3 & 11
- Probability of striking a jackpot: Type: Bonus machine

We have set the probability of striking a jackpot on this machine at 1/99.9 to 1/85.0. This reduces the amount of investment in the first win and makes it more likely that the player will play more. The 10-round ratio is close to that of previous models.

#### PA Jigoku Shojo Yoinotogi Setteitsuki GO
- Introduced in September 2018
- Type: Bonus machine
- Probability of striking a jackpot: 1/99.9 to 1/92.9
- Prize balls: 5 & 1 & 3 & 11
- Winning balls: 4 round: Approx. 470
- Pocket-open assist: 30 times or 80 times
- Winning balls (payout): Prize balls: 5 & 1 & 3 & 11
- Probability of striking a jackpot: Type: Bonus machine

The school swimsuit wearing Ai Enma depicted on the case is a design only available on this PB machine. A PB machine exclusive production is also incorporated during the production after striking a jackpot. A PB exclusive special voice has also been recorded onto this machine.

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**If you want to watch a video...**
Access the official DYNAM channel
http://www.youtube.com/user/dynamjp/